F.Y.B.M.S

A.T.K.T

Exam. Oct 2024-25

SEM. II

DBJ College, Chiplun
FYBMS Sem-II ATKT Examination Oct-2024
Subject: Foundation Course-II
Date: 03/10/24
Time: 8.00am to 10:30am

FYBMS
3/10/24

MARKS: 75 TIME: 2 1/2 hrs.

Note: **All questions are compulsory**
Choice available within Questions

Q1) A. Multiple choice question (Any 8) (8)

1	Elimination of the government control over economic activities is known as _____.	
	A)Liberalization	C)Privatization
	B)Globalization	D)Centralization
2	The major benefits economic liberalization percolated in _____.	
	A)Only in cities and town	C)Only in villages
	B)Only in suburbans	D)Only in rural areas
3	Which of the following computer system that hold and use data describing places on the earth's surface.	
	A)www	C)GIS
	B)GPS	D)Computer
4	Which of the following is the store house of information?	
	A)SMS	C)Computer
	B)Fax	D)Telephone
5	The industrial growth has been very high and strong in the last decade because of _____.	
	A)Liberalization	C)Globalization
	B)Privatization	D)Centralization
6	The only important motive of all _____ companies is to maximize their profit.	
	A)Public	C)NGO
	B)Private	D)Cooperative

7	Which of the following activities play an important role in the economic development of India?	
	A)Industry	C)Agriculture
	B)Forestry	D)Fishing
8	The percentage of population engaged in agriculture in India is about _____.	
	A)50	C)70
	B)60	D)80
9	In the zeal to industrialize, states started acquiring land owned by the farmers forcibly under _____.	
	A)Land Acquisition Act .	C)Land Development Act
	B)Land Consolidated Act	D)Land Reform
10	_____ are those rights without which we cannot live.	
	A)Human rights	C)Civil rights
	B)Political rights	D)Economic rights

Q1) B. State whether the following statement is true or false (Any 7) (7)

1. Brain Drain is a positive impact of globalization.
2. It has made communication expensive and complex.
3. Abiotic components are non-living compound and physical elements in the environment.
4. Ecology is synonymous with environment.
5. Natural environment provides renewable source of energy.
6. Meditation is an effective method of relieving stress.
7. Regionalism is the only cause of aggression and violence.
8. Self-actualizes are perfect people without any flaws.
9. The hydrosphere is always in motion.
10. The share of employment in the agriculture sector has increased over the years.

Q2. Answer the following question.

A. Discuss in detail the Concept of liberalization, privatization and globalization. (7)

B. Explain the Maslow's theory of hierarchy of needs (8)

OR

C. Define human rights. Describe the significance and characteristics of human rights (7)

D. What are the new employment opportunities because of globalization? (8)

Q3. Answer the following question.

A. What is environmental degradation? Explain environmental degradation through water, air and soil. (7)

B. Define the term Ecological Pyramid. What are its different types? (8)

OR

C. Enumerate on strategies for coping with conflicts. (8)

D. What are the important guidelines of Privatization? (7)

Q4. Answer the following question.

A. What are the factors that have enabled the Globalization? (7)

B. What are the effects of environmental degradation on our planet? (8)

OR

C. Define the term communication and give a brief account of different modes of communication (8)

D. Discuss the causes of individual stress. (7)

Q5. Write short notes on (Any 3) (15)

1. Different modes of communication
2. Right to freedom of religion
3. Globalization
4. Impact of Migration
5. External causes of stress

OR

A. Explain the concept of stress and what are causes of stress on individual and society? (7)

B. What are the impact of environmental degradation? (8)

DBJ College, Chiplun
FYBMS Sem-II ATKT Examination Oct 2024 FYBMS
Subject: Principles of marketing 4-10-24 ATKT
Date: 04/10/2024 Time: 8:00am to 10:30am 3

MARKS: 75 TIME: 2 1/2 hrs.

Note: All questions are compulsory
Choice available within Questions

1 .A. Match the following: (Any 8) 8

Column A	Column B
1. Place	a.Increased efficiency
2. Demand	b. Decision making body
3. The Selling Concept	c.Pride and possession
4. Communication Staff	d. Five S's framework
5. Human Wants	e.Sequence of stages from introduction to decline
6. Board of Directors	f.Distribution Channel of a Product
7. Modernised Technology	g.Buying Power
8. Buying Motive	h.Internet
9. Product Life Cycle	i. Effectively conveys message
10. E marketing Objectives	j. Attracting Customers

B. State whether True or False: (Any 7) 7

1. Marketing requires presence of two sides, the buyer and the seller.
2. A transaction does not necessarily require trade of values between two or more parties.
3. Consumers prefer products that are widely available and inexpensive.
4. Competition is one of the most critical internal business factor.
5. Technological changes cannot be a threat to any organization.
6. Marketing research is a continuous process.
7. MIS is future oriented and not past oriented.
8. E-marketing reduces price competition.
9. A target market is a group of consumers most likely to use a company's product.
10. Durable goods may use larger and diversified channels of distribution.

Q2 a) Describe the characteristics of marketing . 8
b) Briefly describe 4C's of marketing. 7

OR

c) Describe the main factors in micro environment that affect the business. 8
d) What is PEST analysis? Explain in detail. 7

Q3. a)Describe the features of marketing research. 8
b) Enlist the characteristics of MIS. 7

OR

c). What are factors affecting consumer behaviour? 8
d). What is product life cycle? Explain with the help of a diagram. 7

Q4. a) What are factors influencing pricing policy? Briefly explain each factor. 8
b) Explain different types of distribution channels. 7

OR

c) Briefly describe the criteria for segmentation. 8
d) What are the disadvantages of target marketing? 7

Q5. Write short notes: (Any 3) 15

a. Sales research
b. Width of product
c. Internet Marketing
d. Sales promotion
e. Direct Marketing

DBJ's College, Chiplun ATKT. FYBMS 5/10/24

FYBMS Sem-II ATKT Examination Oct 2024

Subject: Industrial Law

Date: Date: 05/10/24 Time: 8:00am to 10:30am Duration: 2Hours 30 Minutes

Marks:75

Q.no1A) Fill in the blanks: (Any 8) **8 Marks**

1. _____ Number of members are required for formation of a registered trade union.
2. _____ means temporary closure of business.
3. Section dealing with Public Utility Services is_____
4. _____ act as representatives of the workers in from of the management of the company.
5. Safety officers should be appointed where there are ____ or more workers employed.
6. According to the Factories Act, 1948, a child worker is required to work in a factory for__ hours.
7. _____ Strike means working below the said capacity.
8. The Trade Unions Act was passed in the year_____.
9. _____means all emoluments which are earned by an employee.
10. Provident Fund was introduced with the aim of providing ____ security to employees.

Q.no1B) State whether the following statements are True or False: (Any 7) **7 Marks**

1. The Industrial disputes Act was passed in the year 1947
2. Employer means the person who works under the employee
3. Dispute means any kind of resentment or discontent among the workers
4. Strike is initiated by the workers of a company.
5. The Factories Act extends to the whole of India.
6. Appointment of welfare officers is compulsory wherein 500 or more workers are employed.
7. As per The Factories Act, 1948, every factory must provide first aid boxes.
8. Maximum funeral benefit allowed under the ESI Act, 1948 is Rs.10, 000.
9. Every registered trade union has perpetual succession.

15 Marks

Q.no 2) Answer the following:

a) State various authorities under the Industrial Dispute Act,1947.
b) Explain in detail what is a strike and briefly explain it's provisions

OR

a) What are the rights and liabilities of a registered trade union?
b) Explain the procedure for retrenchment under Industrial Disputes Act.

15 Marks

Q.no 3) Answer the following:

a) Explain the Administrative Machinery for Implementation of Factories Act, 1948.
b) Explain in detail the Doctrine of Assumed risk.

OR

a) Explain the provisions related to health of workers.
b) Explain employer's liability for compensation under Workmen Compensation Act,1923.

Q.no 4) Answer the following: **15 Marks**

a) Explain the Initiation of ESIC Registration Process.

b) Explain in detail the various emoluments that a worker receives from the company.

OR

c) Explain the provisions related to Employees' Provident Fund Scheme.
d) Explain establishment of ESIC under Section 3 of ESI Act,1948.

Q.no 5) Answer the following: **15 Marks**

a) Explain the concept of available surplus and allocable surplus

b) Explain the object and applicability of The Payment of Wages Act,1936.

OR

Q.no 5) Write Short notes on: (Any 3) **15 Marks**

1. Lockout
2. Trade Union
3. Maternity Benefit
4. Basic Wages
5. PF Registration

DBJ. College, Chiplun
FYBMS Sem-II ATKT Examination Oct-2024
Subject: Business Mathematics
Date: 07/10/24 Time: 8:00am to 10:30am
7/10/24

Date: / /24 Duration: 2 Hours 30 Minutes

Marks:75

Note: 1.Show working wherever necessary
2. Use of simple calculator is allowed

Q.1A) Fill in the Blanks with appropriate answers: (Any 8) (8)

1. P=Rs.Rs.1, 500,n= 3 years. I= Rs.195 the simple interest rate will be_____
2. The value of 6!=_____
3. The formula for calculation of simple interest is_____
4. Annuity is denoted by the letter_____.
5. The value of a determinant $\begin{vmatrix} 3 & 2 \\ 1 & 3 \end{vmatrix}$ is_____.
6. The derivative of e^x is_____
7. If y=10, then $\frac{dy}{dx}$=_____
8. The future value of an amount is always _____ its present value.
9. _____ is wear and tear of a fixed asset.
10. The full form of EMI is_____

Q.1B) State whether the following statements are True or False:(Any 7) (7)

1. Present value of an amount is also known as discounted value.
2. If the interest is charged only on principal then it is called simple interest.
3. The present value is always greater than future value.
4. A sinking fund is not an annuity.
5. It is always possible to find the determinant of amatrix.
6. 7!=625
7. $\frac{dy}{dx}$ represent the rate of change in y with respect to x.
8. The demand is called elastic if Ed=Zero.
9. A symmetric matrix cannot be a square matrix.
10. At equilibrium point, demand is equal to supply.

Q.2) Solve the following (15)

a) If Mr Shree borrows Rs. 5,000 for 6 years at 10%rate of interest, find simple interest and total amount.

b) Find the compound amount and compound interest of Rs.2,000 invested for 5 years at 5% if the interest is compounded annually and semi-annually.

OR

c) A person plans to accumulate a sum of Rs. 5,00,000 in 5 years for higher education of his son. How much should he save every year if he gets interest compounded at 10% p.a.?
[Given : $(1.10)5 = 1.61051$]

d) A 5 digit number is to be formed using the digits 1 to 9. How many such numbers can be formed if
   i. Repetition is not allowed
   ii. Repetition is allowed

Q.3) Solve the following (15)

a) Evaluate the given determinant

$$\begin{bmatrix} 1 & 1 & 10 \\ 2 & 2 & 11 \\ 3 & 3 & 12 \end{bmatrix}$$

b) An automobile company sells two models of a car AC and Non AC , made available in three colours silver, black and red. In the first month of launching the sales of AC versions were 120, 180,205 for silver, black and red colour respectively, while for the Non AC version the corresponding numbers were 220,350,310 respectively. In the second month of sales of AC versions were 360,275,327 for silver, black and red colour respectively, while for the Non AC version the corresponding numbers were 530,320,382 respectively.
Represent the above data in matrix form and find the total sales for each model and colour for both the months together.

OR

c) If $\begin{bmatrix} 5 & -3 & 7 \\ 2 & 1 & 2 \\ 9 & -1 & x \end{bmatrix} = 0$, then find the value of x.

d) Solve the following using Cramer's rule:
3x+3y-z=11
2x-y+2z=9
4x+3y+2z=25
Find the value of x and y.

Q.4) Solve the following

a) Find $\frac{dy}{dx}$ for the following: (15)

$y = x^6+x^3-6x^2+10x+51$

b) Construct a forward differences table:

x	0	2	4	6	8	10
f(x)	10	14	17	21	27	35

OR

c) The demand for a commodity its price is x is given by
$Y=\frac{2x+5}{3x-4}$ Find the elasticity of demand when the price is 5 units.

d)Using Newton's forward difference interpolation formula find f(20) if;

x	0	1	2	3	4
f(x)	3	6	11	18	27

Q.5) Solve the following

a) A loan of Rs. 55,000 to be returned in 3 equal monthly installments, the rate of interest being 12% p.a. Find the EMI using Reducing Balance Method. Also find EMI using Flat Interest Rate Method. (15)

b)A factory produces 3 goods A,B and C. A unit of A requires 5 hours on machine I,2 hours on machine II and 1 hour on Machine III. The same figures for B are 1,6 and 2 and C are 4,5 and 2 a day. Find out how many units of A, B and C can be produced if the machine time is fully utilized.

OR

Q.5) Write Short Notes (Any Three) (15)

1. Types of annuity
2. EMI
3. Difference between simple and compound interest
4. Matrices
5. Functions

DBJ College, Chiplun
FYBMS. Sem-II ATKT Examination, Oct-2024
Subject: Business Communication-II
Date: 08/10/2024 Time: 08:00am to 10:30am

FYBMS
8/10/24

MARKS: 75 **TIME: 2 1/2 hrs.**

Note: All questions are compulsory
Choice available within Questions

Q1A. Fill in the Blanks (Any 8) 8

i). The person who conducts the interview is called the
(interviewer/ interviewee/ boss)

ii). _____ helps to identify the problem in the organization.
(exit interview/ grievance interview/ appraisal interview)

iii). Flip charts are _____.
(expensive/ portable/ complicated)

iv). _____ refers to a list of items to be discussed at a meeting.
(agenda/ resolution/ notice)

v). _____ committee is a formal committee.
(ad hoc/ temporary/ advisory)

vi). _____ is a very important function of PR.
(conflict management/ stress management/ crisis management)

vii). _____ is a powerful means of communication within an organisation
(press release/ journal/television)

viii). Justice delayed is justice _____.
(delivered/denied/granted)

ix). _____ report deals with the promotion of employees.
(performance appraisal/inspection/project)

x). _____ is often held for problem solving and decision making
(conferences/ committee meeting/ group discussion)

Q1 B. Match the column (Any 7) 7

	A		B
1	Notice	a	For quick reply
2	Good will	b	Review of Performance
3	News letter	c	Prepares the buyer to take delivery
4	Credit note	d	Additional value of goods or services
5	Self-addressed envelope	e	For new comers in a company
6	Employee handbook	f	Problem of group communication
7	Appraisal Interview	g	Specialised periodical publication
8	Skype	h	Day, date, time and place
9	Clash of egos	i	Brief notes on slips
10	Extemporaneous	j	Online interview

DBJ College, Chiplun
FYBMS Sem-II ATKT Examination Oct-2024
Subject: Business Environment
Date: 09/10/24
Time: 08:00am to 10:30am

FYBMS
9/10/24

MARKS: 75

TIME: 2 1/2 hrs

Note: All questions are compulsory
Choice available within Questions

Q. 1. A Match the following (8)

	Column A	Column B
1.	Strength	a. Internal analysis
2.	Time delays	b. Threats
3.	Lack of production space	c. Weakness
4.	Economic factor	d. Inflation rate
5.	Weather	e. Environmental factors
6.	Intermediaries	f. Marketing service agencies
7.	External environment	g. Customers
8.	Company image	h. Launching new product
9.	Value system	i. Internal environment
10.	Customs & traditions	j. Social environment

1 B State whether the following statements are True or False. (any seven) (7)

1. Traditional, Command, Market & Mix are four primary types of economic systems.
2. Legal factors are determined by local legislation, regional & national laws.
3. WTO gives consumers more choice and a broader range of qualities to choose from.
4. Mission is the medium through which the objectives are achieved.
5. Ministry of Commerce is a primary organ of business focusing upon promotion & regulation of foreign trade in Bharat.
6. Social responsibility can be considered in the form of donation or charity.
7. GATT was replaced by WTO in 1996.
8. A greenfield project where the facility is built from the ground up and turned over to the client.
9. A joint sector enterprise is intended to be a form of partnership between private & public sector.
10. In order to boost FDI, inflation targeting must be 2.5%.

PTO

2. A Explain various types of business organizations. (8)

B Explain in detail about SWOT analysis. (7)

OR

C Explain in detail about Porter's Five Forces Model. (8)

D Discuss in detail about sun rise sectors of Indian economy. (7)

3. A What is business? State various objectives of business in detail. (15)

OR

B Explain in detail about Capitalism, Socialism and Communism. (8)

C State the benefits of MNC's in India. (7)

4. A State the importance of FDI wrt developing nations. (8)

B Explain in detail about social responsibility of business. (7)

OR

C Discuss about Indian economy policy after 1991. (8)

D Explain in detail about impact of business. (7)

5. A Why political and economic environment dominates the business world? (8)

B Discuss in detail about how ecological, socio-cultural environment affects the business. (7)

OR

C Write short notes on any 3 of the following. (15)

1. Corporate Governance.
2. Privatization
3. 5 Year Plans
4. Franchising
5. Mixed economy

D.B.J. College, Chiplun
F.Y.C.S. ATKT Sem-II Exam-Oct.24
Subject:- Statistical Methods

FY BSc. C.S
9/10/24

Date:- 09/10/2024

Time: 2½ hrs | Full marks: 75

Notes:

1. **Figures to right indicate full marks.**
2. **All questions are compulsory. Use internal options to the questions.**
3. **Illustrations, in-depth answers and diagrams will be appreciated.**
4. **Mixing of sub-questions is not allowed.**
5. **Use of calculator is allowed.**

Q1 Attempt any four of the following. 20

a) A committee of 4 persons is to be appointed from 3 officers of the production department, 4 officers from purchase department, 2 officers from sales department and 1 chartered accountant. Find the probability of forming the committee in the following manner:

   a. There must be one from each category.
   b. It should have at least one from one purchase department.
   c. The chartered accountant must be in the committee.

b) Four cards are drawn at random from a pack of 52 cards. Find the probability that:

   a. They are a king, a queen, a jack and an ace.
   b. Two are kings and two are aces.
   c. All are diamonds.
   d. There is one card of each suit.
   e. There are two cards of clubs and two cards of diamonds.

c) In a class of 75 students, 15 were considered to be very intelligent, 45 as medium and the rest below average. The probability that a very intelligent student fails in viva examination is 0.005, the medium student failing has the probability 0.05 and the corresponding probability for below average student is 0.15. If a student is known to have passed the viva exam, what is the probability that he is below average?

d) Let X be continuous random variable with p.d.f :

$$f(x)=\frac{1}{4}x+c \quad \text{for } 0\le x\le 2$$
$$=0 \quad \text{otherwise}$$

Find: i) c ii) $P(1\le x\le 2)$

e) A husband and wife appear in an interview for two vacancies in the same post. The probability off husband's selection is 4/5 and that of wife's selection is 3/5. What is the probability that

   a. Both of them will be selected
   b. Only one of them will be selected
   c. None of them will be selected
   d. At least one of them will be selected

f) The probability that a management trainee will remain with a company is 0.60. The probability that an employee earns more than ₹50,000 per year is 0.50. The probability that an employee is a management trainee who remained with the company or who earns more than ₹50000 per year is 0.70. What is the probability that employee earns more than ₹50000 per year, given that he is a management trainee who stayed with the company?

[P.T.O]

Q2 **Attempt any four of the following.** 20

a) A random variable X is defined as the sum of faces when a pair of dice is thrown. Find the expected value of X.

b) A die is tossed twice. Getting a number greater than 4 is considered a success. Find the mean and variance of the probability distribution of the number of successes.

c) Using Binomial Distribution, find the probability of guessing correctly at least six of ten answers in a True-False objective test.

d) The average test marks in a particular class are 79. The standard deviation is 5. If the marks are distributed normally, how many students in class of 200 did not receive marks between 75 and 82?
[Given: $P(0 \le Z \le 0.6) = 0.2257$, $P(0 \le Z \le 0.7) = 0.2580$, $P(0 \le Z \le 0.8) = 0.2881$ where Z is a normal variate]

e) A number of scooter accidents per months in a certain town were as follows: 12, 8, 20, 2, 14, 10, 15, 6, 9, 4. Are these frequencies in agreement with the belief that accident conditions were the same during 10 month period? (Tabulated $\chi^2_{0.05}$ for 9 d.f = 16.919)

f) Ten cartons are taken at random from an automatic filling machine. The mean net weight of 10 cartons is 11.8 oz and sd is 0.15 oz. Does the sample mean differ significantly from intended weight of 12 oz. [Given: for $v=9$, $t_{0.05} = 2.26$]

Q3 **Attempt any four of the following.** 20

a) In order to test whether a coin is perfect, it is tossed 5 times. The null hypothesis of perfectness is rejected if and only if more than 4 heads are obtained. Obtain the
   a. Critical region
   b. Probability of type I error
   c. Probability of type II error

b) In order to determine whether there are significant differences in the durability in three makes of computers, size n=5 are selected from each make and the frequency of repair during the first year of purchase is observed. The results are given below.

A	5	6	8	9	7
B	8	10	11	12	4
C	7	3	5	4	1

Test the hypothesis at $\alpha=0.05$. (The tabulated value at 5% level of significance is 3.89)

c) Given the following data, test the hypotheses
H_0: All the means are equal
H_1: At least two means are different
$\overline{X_1} = 27$, $s_1=8$, $n_1=4$, $\overline{X_2} = 25$, $s_2=9$, $n_2=7$, $\overline{X_3} = 28$, $s_3=5$, $n_3=5$ and $\alpha=0.05$
(The tabulated value at 5% level of significance is 3.80)

d) Explain the types of errors in testing of hypothesis.

e) Random samples of 10 infants show the following pulse rate per minute.
110,121,125,122,112,117,129,114,124,127
Using Wilcoxin signed rank test, verify whether the median pulse rates of infants is more than 120 beats per minute. [Tabulated value at 5% significance=10.0]

f) Test whether there is statistically significant difference in the below given data using Kruskal Wallis test. [Tabulated value at 5% level of significance=7.5]

A	44	45	46	47	48	49
B	40	42	51	52	55	-
C	50	53	58	59	-	-

Q4 **Attempt any five of the following.** 15

a) Suppose a student is selected at random from 80 students where 30 are taking mathematics, 20 are taking chemistry and 10 are taking mathematics and chemistry. Find the probability p that the student is taking mathematics or chemistry.

b) Find the probability that in 5 tossings, a perfect coin turns up head at least 3 times in succession.

c) In a binomial distribution, the mean and standard deviation are 12 and 2 respectively. Find n and p.

d) With the help of a neat diagram explain how to compute the area to the right of the ordinate in normal distribution.

e) In order to test whether a coin is perfect, it is tossed 5 times. The null hypothesis of perfectness of the coin is accepted if and only if at most 3 heads is obtained. Find the power of the test corresponding to the alternative hypothesis where the probability of head is 0.4.

f) Differentiate between null hypothesis and alternative hypothesis

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DBT College, Chiplun
FYBMS, Sem - II, ATKT Examination - Oct 2024
Subject: Principles of Management
Date: 10/10/2024
Time: 08:00am to 10:30am

Marks: - 75

Time allowed: 2:30min.

N.B. 1. All questions are compulsory.

2. Figures to the right indicate full marks

FYBMS
10/10/24

Q.1 A. Fill in the blanks (Any 8) 8

1 At what level of an organization does a corporate manager operate?
A)Top Level C) Functional
B)Middle Level D) Operational

2 _____ integrates the efforts of different employees to ensure that they work as a team.
A)Manager C) Company Secretary
B)Shareholders D) Managing Director

3 All activities of management are _____.
A)Goal Oriented C) Money oriented
B)Subordinate Oriented D) Work oriented

4 _____ is not the function of Management
A)Copying C) Organizing
B)planning D) Directing

5 Henry Fayol suggested in total _____ principles of Management.
A)16 C) 13
B)14 D) 12

6 Birth place of Henry Fayol was _____.
A)America C) Germany
B)France D) Britain

7 Henry Fayol was _____.
A)Social Scientist C) Production engineer
B)Mining Engineer D) Accountant

8 Co-ordination of enterprise activities does not happen _____.
A)voluntarily C) Willingly
B)spontaneously D) Compulsory

9 The general enterprise objective is achieved through _____.
A)Leadership C) Organization
B)Staffing D) Coordination

10 _____ provides the basis of control.
A)Organization C) Directing
B)Co-ordination D) planning

Q.1.B. State whether the statement true or false (Any 7) 7

1 Planning is free from human errors
2 There are conflicts between line and staff
3 A burcaucratic leaders follows rules and regulations in totally
4 Span of control decides appropriate number of subordinates managers can

manage

5 Solar cell is an example of green technology

Authority can never be delegated

6 Management theories and principles apply only to large corporations not small business

7 The effective leader of the future must recognize that societal trends encourage the shifts towards greater participation of non-managerial decision making

8 Organizations that are more efficient are effective

9 The four process of management consist of controlling, leading, planning and outsourcing

10 First line supervisors are responsible for directing the day to day activities of operative employees

Q.2.A	Explain the concept of management with its definition and its characteristics	8
B	Explain the different styles and types of leadership	7
	OR	
C	Explain the concept of Directing with its characteristics and importance	8
D	Explain the different Qualities of good leader.	7
Q.3.A	Explain the concept of CSR and its need for the society	8
B	Explain the 14 principals of Mr. Henry Fayol	7
	OR	
C	What is planning? Explain its advantages and disadvantages	8
D	Write a detailed note on Delegation of Authority	7
Q.4.A	Explain the concept of planning its characteristics and importance	8
B	Explain the concept of centralization and its Advantages and Disadvantages	7
	OR	
C	Explain the concept of coordination with its need and importance	8
D	Explain the definition of coordination with its nature and characteristics	7

Q.5. **Short Notes (Any 3)** 15

1 Qualities of good leader

2 Steps in Control process

3 Types of departmentation

4 Write a note on span of control

5 Process of delegation of authority

FYBA.
10/10/24

D.B.J. College, Chiplun
F.Y.B.A. Sem- II, A.T.K.T. Exam, Oct 2024
Date - 10/10/2024 Sub - Introduction to Prose and Fiction - I

Time: 3 hrs Marks: 100

N.B. 1. All the questions are compulsory.
2. Figures to the right indicate maximum marks.

Q.1 Write short notes on the following (Any Four) (20)

a) Historical Novel
b) Mystery novel
c) Social Novel
d) Children's Fiction
e) Adventure Novel
f) Philosophical Novel

Q.2. A) Discuss the novella *The Pearl* as an allegorical work by John Steinbeck (20)

OR

B) Bring out the significance of the Great Pearl in Kino's life in the novella *The Pearl* by John Steinbeck.

Q.3. A) Comment on the central theme of *The Financial Expert* by R.K.Narayan. (20)

OR

B) Discuss character of Margaya as the protagonist of *The Financial Expert* by R.K.Narayan.

Q.4. Write short notes on the following (Any Two) (20)

a) End of the novel *The Pearl*
b) The fishermen community of La Paz
c) The Pearl Buyers
d) Kino's Songs

Q.5. Write short notes on the following (Any Two) (20)

a) Margaya's passion for money
b) The 40 days ritual
c) The title *The Financial Expert* and its significance
d) Dr.Pal