FYBMS
9/11/22

F09112206

Time allowed: - 2 ½ Hours
Marks: - 75

1) All questions are compulsory.
2) Figures to the right indicate full marks.

Q1)A) Multiple choice questions. (Any 8) (Marks 8)

1 Political parties were first established in_____ continent.
(a) Asia (b) Europe (c) Africa (d) America

2 In parliament system, the_____ party forms the government.
(a) minority (b) left (c) majority (d) right

3 Presently, there are _____ national parties.
(a) 8 (b) 6 (c) 7 (d) 4

4 J. Jayalalitha is the leader of _____
(a) BJP (b) AIADMK (c) Congress (d) Shivsena

5 The _____ Party dominated the political scene from 1947 to 1977.
(a) Congress (b) BJP (c) AIADMK (d) MNS

6 _____ Corner jobs should have been given to local people.
(a) Critical (b) Native (c) Outsiders (d) Insiders

7 _____.refers to the attachment towards one's own region.
(a) Communalism (b) Linguism (c) Regionalism (d) Rural

8 The_____border dispute is a dispute involving the Indian states of Karnataka and Maharashtra.
(a) Belgaum (b) Sangli (c) Pune (d) Mumbai

9 The sole authority to make any amendment of the constitution lays with_____ together with state legislatures in some cases.
(a) Government (b) State Government (c) Parliament
(d) Union Territory

10 India is a _____ Country.
(a) sovereign (b) Independent (c) Republic (d) Democratic

Q1)B) State whether true or false. (Any 7) (Marks 7)

1 Trauma, brain injury in early infancy and head injury can lead to cerebral palsy
2 Approximately, 90% of visually impaired people live in developed nations
3 An intelligence score under 70 is defined as mental disability
4 Polio is caused by a virus called polio virus
5 Economic factor cannot be considered as a cause of communalism
6 'Sons of the soil' theory has been put forth to promote the interests of neglected groups or areas of the State

7 Arunachal Pradesh enjoys the status of Union Territory
8 There is inter – state disputes between Assam and Arunachal Pradesh on Pasigath sub-division
9 The word 'secularism' was inserted into the Preamble by the 42nd Amendment Act of 1977.
10 The Preamble also mentions liberty of thought, expression, belief, faith and worship

Q2)A) Explain in brief the concept of Indian Society and its religious system (Marks 8)
B) Explain the concept Panchayat Raj System and causes of its failures. (Marks 7)

OR

C) What is the trend of sex ratio in India? Is it an issue of concern? (Marks 8)
D) Explain the concept of duties as an Indian Citizen. Explain the fundamental and moral duties. (Marks 7)

Q3)A) Explain the regional varieties of tribes and their characteristics (Marks 8)
B) What are the Ideals to be achieved by the Indian state? (Marks 7)

OR

C) Explain the concept of female feticide and its causes (Marks 8)
D) What is regionalism? Explain its causes and effects? (Marks 7)

Q4)A) Explain the inequalities caused by caste system (Marks 8)
B) What is Disability? Explain the term physical disability and its types (Marks 7)

OR

C) Define what is Caste System and its characteristics. (Marks 8)
D) What can you do to end Violence Against Women in India? (Marks 7)

Q5) Write short notes on :- (Any 3) (Marks15
1 What is Visually Handicap and its Causes
2 Mental Disability and its Causes
3 Inter-group conflicts and its reasons
4 Examples of communal conflict in India
5 Factors contributing to communal conflict

FYBMS
10/11/2022

F10112214M

Time :- 2 ½ Hours
Marks :- 75

1. All questions are compulsory.
2. Figures to the right indicate full marks.

Q1)A) Match the following. (Any 8) (8)

1	Debit Balance	a.	Failure to record transaction in the A/c Book
2	Credit Balance	b.	one error removes the effect of another error
3	Ledger Folio	c.	Assets on which depreciation is provided
4	Ledger Posting	d.	Assets on which depreciation is not provided
5	Balance as per Cash Book	e.	Credit Balance
6	Balance as per Pass Book	f.	Debit Balance
7	Current Asset	g.	Transferring an entry from journal to ledger
8	Fixed Asset	h.	Page of ledger
9	Compensating errors	i.	Credit total of an A/c exceeds debit total
10	Errors of omission	j.	Debit total of an A/c exceeds credit total

Q1)B) State whether following statements are true or false. (Any 7) (7)

1. Revenue earned but not earned in current year is an asset.
2. Amount written off from cost of fixed asset is capital expenditure.
3. At the end of the year , depreciation is transferred to Profit and Loss A/c.
4. Depreciation = (Expected Working Life – Cost of Asset) / Scrap Value.
5. Furniture A/c is Real A/c.
6. Discount A/c is Personal A/c.
7. Depreciation is business expenditure.
8. Loose Tools are shown under Fixed Assets.
9. Interest on Capital is added to Capital.
10. An outstanding expense is a liability.

Q2)A)Journalize the following transactions in the books of Mankarnika Ltd. For the month of January 2021:-
(15)

1	Sindhu commenced business with the following :	
	Cash in Hand	50000
	Cash at Bank	20000
	Goods	10000
	Furniture	40000
	Building	200000
2	Purchased goods from Chandrashekhar @ 10% Trade discount	200000
3	Purchased Machinery from Rajguru Ltd. to whom half amount paid immediately.	75000
5	Sold goods for cash	5000
8	Sold goods to Bhagatsingh at 10% TD	50000
15	Paid amount to Chandrashekhar in full settlement of her account	175000
18	10% Discount allowed and received cheque from Bhagatsingh of balance amount	-
25	Cash deposited into Bank of Baroda A/c	20000
31	Paid electricity expenses	20000

OR

Q2)B) Journalize the following transactions and post them into ledger accounts in the books of Mr. Kanaka for the year 2021-22 :-
(Marks 15)

1st April 2021 Opening balance of Machinery Rs. 50000
10th May 2022 Machinery purchased from Suvarna Ltd. On credit Rs. 25,000
17th July 2022 Machinery purchased from Vedant Ltd. on cash basis Rs. 80,000
12th Oct 2022 Old Machinery sold for cash (Cost 25,000) for Rs. 30,000
15th Nov 2022 Machinery withdrawn from business Rs. 15,000 for personal use.
16th Jan 2023 Machinery brought by the owner Rs. 50,000

OR

Q3)A) On 01/04/2019 Durga Ltd. Purchased a machinery for Rs. 20,00,000. On 01/10/2019 , the company purchased additional machinery for Rs. 10,00,000. The company charges depreciation at 10% P.a. as per original cost method. On 31st March 2022 , company sold whole machinery for Rs. 25,00,000. Prepare Machinery A/c and Depreciation A/c for FY 2019-20 , 2020-21 and 2021-22. (Marks 15)

OR

Q3)B) State with reason whether following expenses / receipt are capital or revenue or deferred revenues. (Marks 8)

a) Profit earned on sale of Asset
b) Paid Interest
c) Received commission
d) Purchased Investment for 5 years

Answer should be written in the format as follows:-

1. Nature :-
2. Reason :-

Q3)C) The cash book of Mrs. Bhuvaneshwari shows debit balance of Rs. 15,000 as on 31st Dec 2021. Prepare bank reconciliation statement from the following details.
Received cheque of Rs.12,500 and deposited the same into bank but not cleared upto 5th Jan. 2022 (Marks 7)

1. Cheque of Rs. 16,500 issued but not presented for the payment till 30th Sep. 2021
2. Bank charges Rs. 500 but these were not recorded in Cash Book
3. Bank received commission of Rs. 2000 on behalf on Mr. Hari. Mr. Hari did not know about the same.
4. Mr. Somnath , a customer directly deposited Rs. 10,000 into Bank A/c
   Pass book shows credit balance of Rs. 30,500

Q4)A) Prepare Manufacturing and trading A/c for the year ended 31st March 2022 in the books of Godavari from the following information :-
(Marks 15)

SN	Particulars	Amount (Rs.)	SN	Particulars	Amount (Rs.)
1	Opening Stock:-		6	Carriage on Purchases	3000
	1. Raw Materials	150000	7	Plant and machinery	500000
	2. Work In progress	60000	8	Sales	800000
	3. Finished Goods	110000	9	Repairs to plant	15000
2	Purchases of Raw	50000	10	Sale of scrap	20000

	Materials				
3	Lighting	5000			
4	Direct Wages	10000			
5	Rent	60000			

Adjustments :-

1. Closing Stoch :- Raw Materials :- Rs. 162500 , Work in progress :- Rs. 55000 and Finished Goods :- Rs. 120000
2. Direct wages outstanding Rs. 5000
3. Machinery to be depreciated by 10%
4. Office premises occupied $2/5^{th}$ of total area.
5. Lighting is to be charged as to $3/5^{th}$ rent for factory and $2/5^{th}$ for office

Q4)B) Rectify the following errors in the books of Golmal Ltd. (Marks 8)

A. Purchased Goods Rs. 50000 was debited to Machinery A/c.
B. Sold goods of Rs. 40000 to Mr. Suresh was debited to Mr. Ramesh
C. Received commission of Rs. 665 was wrongly entered as Rs. 566
D. Received interest of Rs. 500 was credited to Commission A/c.

Q4)C) Enter the following transactions in a three column cash book in the month of January 2021.

1^{st} Jan 2021 Capital introduced (in Cash) Rs. 100000
4^{th} Jan 2021 Paid into Bank Rs. 50000
5^{th} Jan 2021 Purchased goods by cheque Rs. 25000
10^{th} Jan 2021 Cash sales Rs. 10000
15^{th} Jan 2021 Received cheque from Mr. Govind Rs. 35500 and allowed him discount of Rs. 500
25^{th} Jan 2021 Withdrew from business for office use Rs. 10000 (Marks 7)

Q5)A) What are the objectives of accounting? (Marks 8)

B) Explain the types of errors (Marks 7)

OR

Q5)C) Write short notes on :- (Any 3) (Marks 15)

1. Depreciation
2. Current Assets and Fixed Assets
3. Going Concern
4. Trade discount and Cash discount
5. Goodwill

F121122 30M

FYB.M.S 4
12/11/2022

Marks:- 75 **Time allowed: 2:30 Hrs.**

N.B. 1. All questions are compulsory.

2. Figures to the right indicate full marks.

Q.1 A Fill in the blanks using correct alternative.(Any eight) **08**

a. When two or more characteristics are to be represented simultaneously, _____ but diagram is used.

i. Multiple ii. Subdivided
iii. Simple iv. Percentage

b. Median can be located graphically with the help of _____.

i. Ogives ii. Histogram
iii. Frequency polygon iv. Frequency curve

c. _____ is an absolute measure of dispersion.

i. Coefficient of variation ii. Range
iii. Coefficient of quartile deviation iv. Standard deviation

d. A scatter diagram _____

i. Is a statistical test ii. Is a graph of x and y value
iii. Must be curvilinear iv. Must be linear

e. If two regression coefficients are positive then the value of correlation coefficient must be _____.

i. Negative ii. Zero
iii. Positive iv. None of the above

f. A _____ is a sequence of values of a phenomenon arranged in order of their occurrence.

i. Index number ii. Regression
iii. Time series iv. Mean

g. When the index number is calculated for more than one commodity, it is called _____.

i. Weights ii. Value index
iii. Simple index iv. Composite index

h. For a statistical experiment every possible outcome is called _____.

i. Sample ii. Sample Space
iii. Space iv. Sample point

i. The probability distribution of X is

$P(X = x) = 5/16; x = 0$
$= 5/8; x = 1$
$= 1/16; x = 2$
$= 0$; otherwise. Then $p(X \leq 1) =$ _____.

i. 15/16 ii. 11/16
iii. 10/16 iv. 5/16

j. Which of the following is not used in decision making under uncertainty?

i. EMV ii. Maximax
iii. Laplace iv. Minimax

B State whether the following statements are true or false. (Any Seven) **07**

a. Any finite set of objects selected from a population is called a sample.

b. Mean, median, mode are all measures of central tendency.

c. Quartile deviation is an absolute measure of dispersion.
d. $r = \pm\sqrt{(byx \times bxy)}$
e. The technique which enable us to change the given base year is called as base shifting.
f. The coefficient of correlation is always positive.
g. Future trend values cannot be estimated with the help of straight line trend.
h. If events A and B are exhaustive events then A U B is a null set.
i. Laplace principle is based on Equi probability of occurrence of possible course of actions.
j. Pie diagram can be used as alternative to multiple bar diagram.

Q.2 A Draw 'less than' cumulative frequency curve for the following data: **08**

Wages	30 - 40	40 - 50	50 - 60	60 - 70	70 - 80	80 - 90	90 - 100
No. of workers	1	3	11	21	43	32	9

Hence find (i) two quartiles (ii) No. Of workers having wages between 75 and 95.

B Three candidate A, B, C appear for an interview. They were assessed on various grounds. Find the Weighted Mean for the performance of each of the candidates from the following data. **07**

Types of Assessments	Weightage	Candidates		
	w	A	B	C
Written Test	5	12	11	13
Qualifications	3	10	10	12
Interview	2	8	11	5

Also find Arithmetic Mean of their performances and compare the two results.

OR

Q.2 C p) Calculate the median height for the following data **08**

Height (in cms)	158-162	162-166	166-170	170-174	174-178	178-150
No. of students	3	7	12	15	6	2

q) The average marks of a group of 100 students in Statistics are 60 andfor other group of 50 students, the average marks are 90. Find the average marks of the combined group of 150 students.

D If the mode for the following distribution is 130, find missing frequency. **07**

Class Interval	60-75	75-90	90-105	105-120	120-135	135-150
Frequency	3	3	6	-	7	6

Q.3 A State the merits and demerits of various measures of dispersion. **08**

B There are two groups of workers with the following information: **07**

	Group I	**Group II**
Number of workers	$n_1 = 400$	$n_2 = 500$
Mean Daily Wages (in ₹)	$\overline{x1} = 50$	$\overline{x2} = 41$
Standard Deviation of Wages	$\sigma_1 = 5$	$\sigma_2 = ?$

The standard deviation of the combined group of 900 workers is $\sqrt{37}$. Find the

standard deviation of the second group.

OR

Q.3 C For the following bivariate data: **08**

	x	y
Mean	6	4
Variance	0.5	2.5

And the covariance as +1, find

i) b_{yx}, b_{xy} and r
ii) the equations of the lines of regression
iii) y, when x = 2
iv) x, when y = -1

D State the properties of Rank Coefficient of Correlation. **07**

Marks of 5 candidates with respect to attributes A and B are given by:

A	40	50	20	30	45
B	20	45	30	35	47

Find the Spearman's Coefficient of Correlation.

Q.4 A Estimate the trend values using the data given below by taking a four yearly moving average. **08**

Year	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Value	25.2	27.3	28.4	29.7	30.4	32.8	33.4	30.5	30.7	32	36

B Fit a linear trend by the least square method to the following data and estimate the trend value for 2008. **07**

Year	2001	2002	2003	2004	2005	2006	2007
Disinvestment in PSU's in cr's	265	270	280	290	300	320	310

OR

Q.4 C Calculate chain base index number for the following data: **08**

Year	2002	2003	2004	2005	2006
Prices	35	39	27	32	41

D Two cards are drawn from a pack of 52 cards. X denotes the number of Kings drawn. Find the probability distribution of X. **07**

Q.5 A Two fair dice are rolled. Find the probability that the sum of the numbers on the two faces is either divisible by 3 or divisible by 4. **08**

B A physician purchases a particular drug on Thursday of each week. The drug must be used within the week following, otherwise it becomes worthless. The drug cost ₹ 20 per dose and the physician charges ₹ 50 per dose. In the past 50 weeks, the physician has administered the drug in the following quantities. **07**

Doses/week	20	30	40
No of weeks	5	25	20

i) Construct payoff matrix
ii) Determine the optimum number of doses the physician should purchase

OR

Q.5 **Write short notes.(Any three)** **15**

a. Limitations of Statistics
b. Primary survey
c. Secondary survey
d. Percentage bar diagram
e. Positive and negative correlation

FYBMS 6
14/11/2022

F1411122 37M

MARKS: 75 **TIME: 2 1/2 hrs.**

Note: All questions are compulsory
Choice available within Questions

Q1A. Fill in the Blanks (Any 8) **8**

i). Business ethics is a part of the _____ of business
a). science b). commerce c). philosophy d). finance

ii). _____ means stealing
a). Piracy b). Copyright c). Patent d). Intellectual Property

iii). The head address consists of the _____ name, address, phone no. etc.
a). sender b). receiver c). speaker d). listener

iv). Layout refers to _____ of the letter.
a). structure b). plan c). pattern d). format

v). The curriculum vitae is commonly known as the _____
a). notice b). circular c). agenda d). biodata

vi). The salutation and _____ correspond with each other.
a). inside address b). Paragraph c). complimentary close d). head address

vii). _____ comes first in British style of writing the dateline.
a). month b). datec). year d). time

viii). Semi-block form is a _____ spaced letter.
a). single b). double c). triple d). quadruple

ix). _____ in a software enables you to browse through and view web sites.
a). email b). web browser c). hacking d). spamming

x). _____ has a legal significance.
a). Salutation b). inside address c). Dateline d). head address

Q1 B. Match the column (Any 7) 7

A		B	
1	CEO	**a**	No distortion of message
2	Audio visual	**b**	Emptor
3	Mental discipline	**c**	Research strategy
4	Simple language	**d**	Intellectual property
5	Repetition	**e**	Expires 50 years after the death of author
6	Caveat	**f**	As a favour
7	Case study	**g**	Good listening
8	IP	**h**	Eyes and ears
9	Copyright	**i**	Chief Executive Officer
10	Ex gratia	**j**	Oral communication

Q2A). Describe briefly the importance of communication in business. **8**
Q2B). What are the disadvantages associated with downward communication? **7**

OR

Q2C). What are the advantages and disadvantages of grapevine? **8**
Q2D). Explain any five psychological barriers in communication. **7**

Q3A). Give a detailed explanation of the barriers to listening. **8**
Q3B). Explain in detail the ten thumb rules for good listening. **7**

OR

Q3C). Why should the get-up of a business letter be attractive? What should be done to make the letter attractive? **8**
Q3D). What are the advantages and disadvantages of oral communication? **7**

Q4A). Briefly describe the ten commandments of computer ethics? **8**
Q4B). What are the advantages and disadvantages of telephoning? **7**

OR

Q4C). You have just passed the BMS examination. Draft an application for the post of a sales officer in any organisation of your choice. **8**
Q4D). Expand the following points into paragraphs. **7**

a) India soon to overtake China in terms of population
b) Multi-disciplinary education is need of the hour
c) Skill based programs should be introduced to increase employability
d) Modern techniques in farming need to be developed

Q5). Write short notes on:(any 3) **15**

a). Indented form
b). Surrogate Advertising
c). Semantic and language barriers
d). Office Etiquettes
e). Advantages of Internet

FY B.MS
15/11/2022

F1511224 4M

MARKS: 75 **TIME: 2 1/2 hrs.**

Note: All questions are compulsory
Choice available within Questions

Q1A. Fill in the Blanks (Any 8) **8**

i). _____ is one of the elements of attitude
a). cognitive b). ego c). prejudice d). influence

ii). _____ moulds our values, beliefs, likes, dislikes, etc.
a). culture b). behaviour c). tradition d). genetics

iii). Parents, co-workers, bosses etc. are _____ factors of personality.
a). situational b). physical c). environmental d). heredity

iv). The psychological association one has with the job is known as _____
a). job satisfaction b). job involvement c). organisational commitment
d). attitude at work place

v). The individual's propensity to defer to others is known as _____
a). extraversion b). agreeableness c). openness d). neuroticism

vi). The process by which we tend to be most influenced by models that are attractive, repeatedly available, important to us is known as _____
a). behaviour reproduction b). motivation c). retention d). attention

vii). _____ hat is a hat of optimism
a). green b). blue c). yellow d). red

viii). When a manager is not comfortable discussing a particular important situation inviting controversy it is called _____.
a). forming coalition b). selective distribution of information c). controlling the agenda d). game playing

ix). _____ happens when we perceive an individual on the basis of a single characteristics, such as intelligence, sociability or appearance.
a). stereotyping b). halo effect c). contrast effect d). interest

x). Hygiene theory (two factor theory) was put forward by _____
a). Herzberg b). McGregor c). Maslow d). Fayol

Q1 B. Match the column (Any 7) 7

A		B	
1	Prenatal Environment	**a**	Hates Failure
2	Ability	**b**	Loners – have larger unknown area
3	Type A Personality	**c**	Positive stress
4	Perception	**d**	Out of fear of negative results
5	Hermit	**e**	Physical capacity of an individual
6	Coercive Power	**f**	Holding two contradictory ideas simultaneously
7	Cognitive Dissonance	**g**	Environment before birth
8	Negotiation	**h**	Influences people's behaviour
9	Eustress	**i**	Addresses an organisation's problem
10	Organisational development interventions	**j**	Distributive Bargaining

Q2A). Describe briefly the factors influencing the prenatal environment of a human being. **8**
Q2B). Explain McGregor's Theory X and Theory Y. **7**

OR

Q2C). Explain the Myers-Briggs type indicator (MBIT). **8**
Q2D). Explain in detail the big five personality model. **7**

Q3A). Give a detailed explanation of the OD intervention techniques. **8**
Q3B). Briefly describe the functions of attitude. **7**

OR

Q3C). Give a detailed explanation of six thinking hats of Edward de Bono. **8**
Q3D). Explain in detail the characteristics of learning. **7**

Q4A). What are the factors influencing intelligence? Give a detailed explanation. **8**
Q4B). Describe the reasons of people joining groups. **7**

OR

Q4C). Enumerate the causes of conflicts. **8**
Q4D). Explain the Need Hierarchy Theory of Motivation by Maslow. **7**

Q5). Write short notes on: (any 3) **15**

a). Postnatal environment
b). Heredity Factors affecting personality
c). Authoritarianism
d). Cognitive Dissonance
e). Reward Power

FYBBA.S 8

16/11/2022

F16112252M

Marks: 75 **Time: 2.5 hrs**

Note: - All questions are compulsory.
- Figures to the right indicate marks.

Q.1. A) Fill in the blanks using correct alternative. (Any Eight) **(08)**

1. _____ is the economics of business or managerial decisions.
   a. Micro economics b. Macro economics
   c. Indian economy d. Business economics

2. _____ covers topics such as cost concepts, methods of estimating costs, etc
   a. Production analysis b. Supply analysis
   c. Demand analysis d. Cost analysis

3. _____ involves a cost-benefit comparison of various business activities.
   a. Cost analysis b. Production analysis
   c. Demand analysis d. Marginal analysis

4. The market demand curve slopes _____ from left to right.
   a. Horizontal b. Vertical
   c. Upward d. Downward

5. Market _____ is derived by adding up all the individual demand.
   a. Price b. Place
   c. Supply d. Demand

6. When demand is perfectly elastic, the demand curve is _____.
   a. Horizontal straight line b. Vertical straight line
   c. Linear d. Non-Linear

7. _____ is also known as sales force polling method.
   a. Collective opinion method b. Market experimentation
   c. Consumer survey method d. Time series method

8. Production refers to _____.
   a. Producing output b. Production function
   c. Production transformation d. Creation of utilities

9. GST is an ideal example of _____.
   a. Variable b. Social
   c. Fixed d. Private

10. Under _____, firm and industry refers to one and same thing.
    a. Monopoly b. Oligopoly
    c. Monopolistic competition d. Perfect competition

B) State whether the following statements are true or false. (Any Seven) **(07)**

1. Total is the per unit value.
2. A monopoly firm faces upward sloping demand curve.
3. Transfer pricing increases the tax burden.
4. ISO quants are concave to the origin.
5. In short run, all costs are variable.
6. The market supply curve slopes upward to the right.
7. Demand for a firm in Oligopoly is uncertain.
8. Firm earns only normal profit during long run.
9. ~~Demand for a firm in Oligopoly is uncertain.~~ At a breakeven point company makes a
10. Demand forecasting is important for the corporate.

Q.2. A) Define Business Economics. What is the scope of Business Economics? **(08)**
B) State the importance of Business Economics. **(07)**

OR

C) Explain concept of individual demand and market demand. **(08)**
D) Explain concept of individual supply and market supply. **(07)**

Q.3. A) What is demand? State the determinants of demand. **(08)**
B) State the nature of demand curve under different markets. **(07)**

OR

C) Explain the concept of price elasticity of demand. What are the types of price elasticity of demand? **(08)**
D) What are the factors determining elasticity of demand? **(07)**

Q.4. A) What is demand forecasting? State the significance of forecasting. **(08)**
B) Explain the concept of TFC and TVC in detail with a graph. **(07)**

OR

C) What is perfect competition? State the features of the same. **(08)**
D) Explain the concept of Learning Curve in detail. **(07)**

Q.5. A) What is the concept of Breakeven Analysis? State its uses. **(08)**
B) Explain various types of price discrimination in monopoly. **(07)**

OR

Write short notes (Any three) **(15)**

C) Dumping
D) Marginal cost
E) Competitive advantage
F) Equilibrium
G) Incremental concept